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# KEEP YOUR BUSINESS MOVING FORWARD >>



## Penske Truck Rental Welcomes AB Wholesalers

We offer some of the newest, cleanest and highest quality vehicles in the industry, and we make sure they are available when you need them.

### COORDINATION OF ALL SERVICES

- Your dedicated Penske support team will locate a rental vehicle whenever or wherever you need it

### CENTRALIZED CONTACT

- Your team will communicate with our knowledgeable Penske representatives every time they call
- Our local offices can also assist and will have access to the same account parameters to ensure consistency

### SUBSIDIZE YOUR FLEET

- One call provides access to Penske's entire rental fleet
- We offer a wide variety of vehicle types to help your business with any size job or delivery

### CONSISTENT PRICING AND BILLING

- Your National Rental Account rates will be stored in our system and remain consistent across the entire country
- We will be able to see your account's billing parameters to ensure POs, rates and insurance are correct at the time your reservation is booked

**Complete the attached packet to get set up today.  
Questions? Contact Kaylyn Kelley, executive account manager,  
at (610) 401-3354 or [kaylyn.kelley@penske.com](mailto:kaylyn.kelley@penske.com).**

# AB Wholesalers Truck Rental Program

**NATIONAL RENTAL ACCOUNT #: 6123**

An account should be pre-established before a truck rental need comes up.  
This will make for a faster reservation and billing process when you call for a truck.

If you have more than one business entity, you will need to set up an account for each entity.

## ACCOUNT SET UP PROCESS:

1. Complete and sign the **Rental Application Form** (page three).
2. Wholesalers must provide insurance on tractors/trailers. However, Penske does offer insurance options on light and medium duty vehicles. You can decide if you want physical damage and liability coverage through Penske or if you want to provide your own physical damage and liability coverage.

If you purchase physical damage and liability through Penske:

- a. Limited Damage Waiver is \$30/day with a \$1000 deductible for light and medium duty vehicle classes which covers up to the value of the vehicle.
- b. Liability Coverage is \$21/day and covers up to \$1M single limit.
- c. Insurance charges will NOT be refunded if a valid certificate of insurance is not given to the Penske National Rental Team prior to your rental pick up.

If you purchase your own physical damage and liability coverage, you will need to email an insurance certificate to [rentals@penske.com](mailto:rentals@penske.com). Your insurance must be Penske's requirements and be in ACCORD format (page five).

3. Recognize fuel and mileage taxes/IFTA charges are the Wholesaler's responsibility.
  - a. If you file Fuel and Mileage tax under your own IFTA certificate, a hold harmless letter/CTRA must be on file with Penske (page six).
  - b. If a hold harmless letter/CTRA is not on file with Penske, the Wholesaler will be responsible for all charges associated with Fuel and Mileage Taxes.
  - c. Customers are required to prepare Driver Trip Reports ("DTR") in connection with their operation of Penske rental units.
4. Submit payment by credit card unless you would like Penske's Executive Account Manager (Kaylyn Kelley) to submit a credit pre-screen for direct bill invoices. In either case, a credit card will be kept on file to ensure all invoices are paid.

Customer Signature: \_\_\_\_\_ Date: \_\_\_\_\_



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# Rental Application Form for AB Wholesalers

Penske Truck Leasing  
Truck Rental Services  
Rt. 10, Green Hills, PO Box 391, Reading, PA 19603

## WHOLESALER INFORMATION:

Company Name: \_\_\_\_\_

Corporate Address: \_\_\_\_\_

Billing Email Address: \_\_\_\_\_

Person(s) Authorized to Reserve Rentals: \_\_\_\_\_

## CREDIT CARD INFORMATION:

A deposit is not required for panel vans or box trucks. The normal credit card pre-authorization will be taken. A deposit of \$1,000 per tractor will be required before picking up the unit. The refunds of the deposits will be processed 48-72 business hours after the truck is returned and all open receivables are paid. In addition to any deposit, one week's estimated cost will be authorized to the credit card listed below for all rentals. Refund may take 3-4 additional days based on your banking institution.

Name Listed on Credit Card: \_\_\_\_\_

Visa  MasterCard  American Express  Discover

Card Number: \_\_\_\_\_

Expiration Date: \_\_\_\_ / \_\_\_\_ (Month/Year) CVV Code: \_\_\_\_\_

Card Billing Address: \_\_\_\_\_

Card Billing Phone Number: \_\_\_\_\_

Credit Card Payment Method – Please check off the appropriate box.

"Card on File"

Do you have your own DOT Number:  No  Yes DOT#: \_\_\_\_\_

If so, are you hauling hazardous materials that requires placards:  No  Yes

If so, a Hazmat Profile Must Be Completed and approved by Penske

Please e-mail the items below to [owneroperators@penske.com](mailto:owneroperators@penske.com).

If you have any questions, please contact [kaylyn.kelley@penske.com](mailto:kaylyn.kelley@penske.com).

1. This signed completed form
2. A copy of your credit card (front and back)
3. A copy of the cardholder's driver's license

I hereby authorize Penske Truck Leasing Co. L.P. to process payment on invoice(s) by the payment method selected above, relating to services provided to the above named Customer on this designated credit card.

Cardholder Signature: \_\_\_\_\_ Date: \_\_\_\_\_



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# Penske Truck Leasing Co., L.P. National Rental Account Pricing for AB Wholesalers

Pricing effective through July 1, 2022.

Pricing is inapplicable to charges for additional, extra or substitute vehicles provided pursuant to a Vehicle Lease or Maintenance Service Agreement.

Pricing does not include liability insurance, physical damage coverage, tax, fuel mileage tax, or environmental fees. Insurance coverage is required from the Wholesaler for any/all tractor rentals.

**Damages, Tolls, and Fuel and Mileage taxes/IFTA charges are the Wholesaler's responsibility.**

Equipment Type	Daily Rate	Weekly Rate	Mileage Rate	Reefer Rate
Panel Van	\$65.00	\$325.00	\$0.190	
16' Light Duty w/Ramp	\$65.00	\$325.00	\$0.190	
16' Light Duty w/Lift	\$95.00	\$475.00	\$0.190	
18'-22' Non CDL	\$110.00	\$550.00	\$0.190	
24'-26' Non CDL	\$110.00	\$550.00	\$0.190	
Panel Van w/High Roof	\$70.00	\$350.00	\$0.190	
CDL Box Truck	\$110.00	\$550.00	\$0.190	
Light Duty Reefer	\$185.00	\$925.00	\$0.190	\$1.50
Non-CDL Reefer	\$185.00	\$925.00	\$0.190	\$1.50
CDL Reefer	\$185.00	\$925.00	\$0.190	\$1.50
Flatbed Truck	\$140.00	\$700.00	\$0.190	
Single Axle Day Cab	\$150.00	\$750.00	\$0.130	
Tandem Axle Day Cab	\$150.00	\$750.00	\$0.130	
Tandem Axle Sleeper	\$160.00	\$800.00	\$0.130	
48' Dry Van Trailer	\$50.00	\$250.00	\$0.050	
53' Dry Van Trailer	\$50.00	\$250.00	\$0.050	
48' Reefer Trailer	\$75.00	\$375.00	\$0.050	\$1.50
48' Reefer Trailer w/Lift	\$75.00	\$375.00	\$0.050	\$1.50
53' Reefer Trailer	\$75.00	\$375.00	\$0.050	\$1.50
53' Reefer Trailer w/Lift	\$75.00	\$375.00	\$0.050	\$1.50

The above rates apply for trucks not exceeding the annual mileage listed below:

- Light Duty through CDL Straight Trucks 30,000 miles
- Tractors 100,000 miles

The following fixed charge surcharges apply for application over the above annual mileages:

- Light Duty through CDL Straight Trucks +20% for every 20,000 miles over 30,000 miles
- Tractors +20% for every 70,000 miles over 100,000 miles

A 25% surcharge applies on fixed and mileage pricing, for units in shuttle applications, which causes excessive wear on drivelines and tires.

# NOTICE TO ALL CUSTOMERS

## Certificate of Insurance Requirements

### **Certificate must show liability and physical damage evidence as follows:**

- \$1,000,000 combined single limit
- \$150,000 tractors – \$120,000 trucks – physical damage
- Policy number
- Effective date
- Expiration date
- Limits
- Comprehensive and collision deductibles
- Type of coverage
- Minimum of 10 day cancellation notice
- Signature or stamped signature of authorized representative

If on specified or scheduled coverage, then the unit must be listed on the certificate with serial number.

### **The certificate holder must be:**

Penske Truck Leasing Co, LP  
Route 10 Green Hills  
P.O. Box 563  
Reading, PA 19603

### **All certificates must be worded as follows:**

“Penske Truck Leasing Co, L.P. and its partner are named as additional insured and loss payee for all vehicles leased or rented from Penske Truck Leasing Co, LP, including substitute, extra, permanent replacement, or interim vehicles.”

Please fax a copy of the certificate meeting the above requirements to 484-595-7052 or email to [rentals@penske.com](mailto:rentals@penske.com).



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Penske Truck Leasing  
 Route 10 Green Hills, PO Box 563  
 Reading, PA 19603-0563  
 Tel: 800-450-5729  
 penske.complianceservices@penske.com

THIS AGREEMENT is made this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_ between PENSKE TRUCK LEASING CO., L.P. ("Penske") and \_\_\_\_\_ ("Customer"). Penske customer number \_\_\_\_\_.

Penske requires its customers to prepare Driver Trip Reports ("DTR") in connection with their operation of Penske rental units and their operation of substitute, extra or interim vehicles ("Vehicles"). Effective \_\_\_\_\_. Penske will permit the Customer to file their DTR reports directly with the government, provided strict compliance with the rules set forth herein are followed. Specifically, the Customer agrees to:

- Be solely responsible to pay for any and all International Fuel taxes ("IFTA") and mileage taxes, resulting from Customer's operation of Penske Vehicles, and to timely and accurately file all requisite jurisdictional tax returns;
- Provide a valid copy of the Customer's current IFTA license to Penske as well as identifying all mileage tax accounts prior to March 1 of each calendar year. Such information shall be faxed to 866-821-0538 Attn: Compliance Services or emailed to Penske at [penske.customersupport@penske.com](mailto:penske.customersupport@penske.com);
- Provide Penske with calendar quarterly reports, as due, organized by state, vehicle, and the total miles traveled for that quarterly period. Penske will rely upon this information to comply with the mileage reporting requirements of the applicable International Registration Plan. This information will be mailed to:

Penske Truck Leasing Co., L.P.  
 Dept. R – Attn: DTR Dept.  
 PO Box 981056  
 El Paso, TX 79998-1056;

- Indemnify, defend, protect and hold harmless Penske and its partners and their respective partners, directors, officers, employees, agents, attorneys, successors and assigns from and against any and all liabilities, obligations, claims, damages, costs and expenses (including reasonable attorney's fees) arising from Customer's failure to comply with its obligations hereunder. This indemnification shall be in addition to, and not in lieu of, any other indemnification between Penske and Customer; and
- Provide Penske with any and all information, reasonably requested by Penske, that may be necessary to ensure and support Customer's compliance with this agreement.

This agreement is in accord with IFTA Articles of Agreement, Article V, Section R510, which states as follows:

**R510 RENTAL/LEASING**

.100 Short-Term Leases. In the case of a short-term motor vehicle rental, by a lessor regularly engaged in the business of leasing, or renting motor vehicles without drivers, for compensation to licensees or other lessees of 29 days or less, the lessor will report and pay the fuel use tax unless the following two conditions are met:

.005 The lessor has a written rental contract which designates the lessee as the party responsible for reporting and paying the fuel use tax; and

.010 The lessor has a copy of the lessee's IFTA fuel tax license which is valid for the term of the rental.

Penske reserves the right to cancel this agreement should Customer cease to comply with the above conditions.

CUSTOMER      Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

PENSKE          Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_